

# Terms & Conditions

## THIS QUOTATION IS SUBJECT TO THE FOLLOWING TERMS

1. Incoterms ExWorks – Easton, PA (unless otherwise specified).
2. Sales price is tentative, pending the receipt of fully dimensioned prints and/or CAD data with tolerances. If no tolerances are specified on any given design condition, MAP cannot be held responsible for compliance.
3. Quoted price is valid for 90 days. Quoted timing is valid for 30 days. Tooling Leadtime is the estimated time to design & build the mold & inspect the parts. Timing begins upon receipt of purchase order, final design and final part specifications. Once timing begins, changes to design or project may affect delivery schedule and/or cost. MAP will provide an updated quotation to include expedite charges should shorter lead-time be required.
4. Gage costs are estimates only. Final cost to be determined upon gage design approval to comply with part print GD&T.
5. Estimated tool life is 800,000 shots.
6. Unless otherwise negotiated, payment terms for tooling are 25% with purchase order, 25% upon completion of tool & 50% upon part approval. Unless otherwise negotiated, payment terms for production parts are Net 30 Days.
7. MAP's liability for losses or damage from all causes shall in no event exceed its charges for work done, except by written contract. Please reference this quotation number on your purchase order.
8. MAP reserves the right to correct typographical or clerical errors. Material & purchased parts reflect cost at date of quote and are subject to change based on market fluctuation.
9. Unless otherwise noted, all testing – including flammability, strength, weight, etc – is the sole responsibility of MAP's customer. With completion of each tool, MAP will perform an in-house CMM. If a 3rd party CMM or any additional tool/part measurements are necessary after completion of tool, MAP will provide an updated quotation for requested activity. Annual PPAP updates on current production parts will be completed upon request and after mutual commercial agreement has been reached between MAP and the customer.

## TIMING TERMS

PO Processing/Kickoff Requirements	1 Week
Bank Build	Specific to project - include timing for all items on this sheet in bank amount
Tooling Transit to Tool Shop	4 Days for Granger tools, 5 days for Clarksdale tools
Tooling Modification/Build Timing	Use Tooling Shop Estimate Sheet
Tool Transit from Tool Shop	4 Days for Granger tools, 5 days for Clarksdale tools
Tool Install and PPAP	1 Week
PTR	6 Weeks (GM requirement is 6 weeks - could vary per OEM)

## MISCELLANEOUS NOTES

For bank builds, include amount of parts for all volume in above tasks,

For bank builds, quote expendable usage.

For bank builds, quote repack labor.

For bank builds, quote transit of bank to/from storage warehouse.

For PTRs, do not remove timing and bank costs unless we have "PTR Waiver" in writing prior to quote.

Do not quote in an attempt to get PTR waived later.